



REANNZ

Competitive Edge & Sustainability for NRENs – the REANNZ example

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Chief Engagement Manager

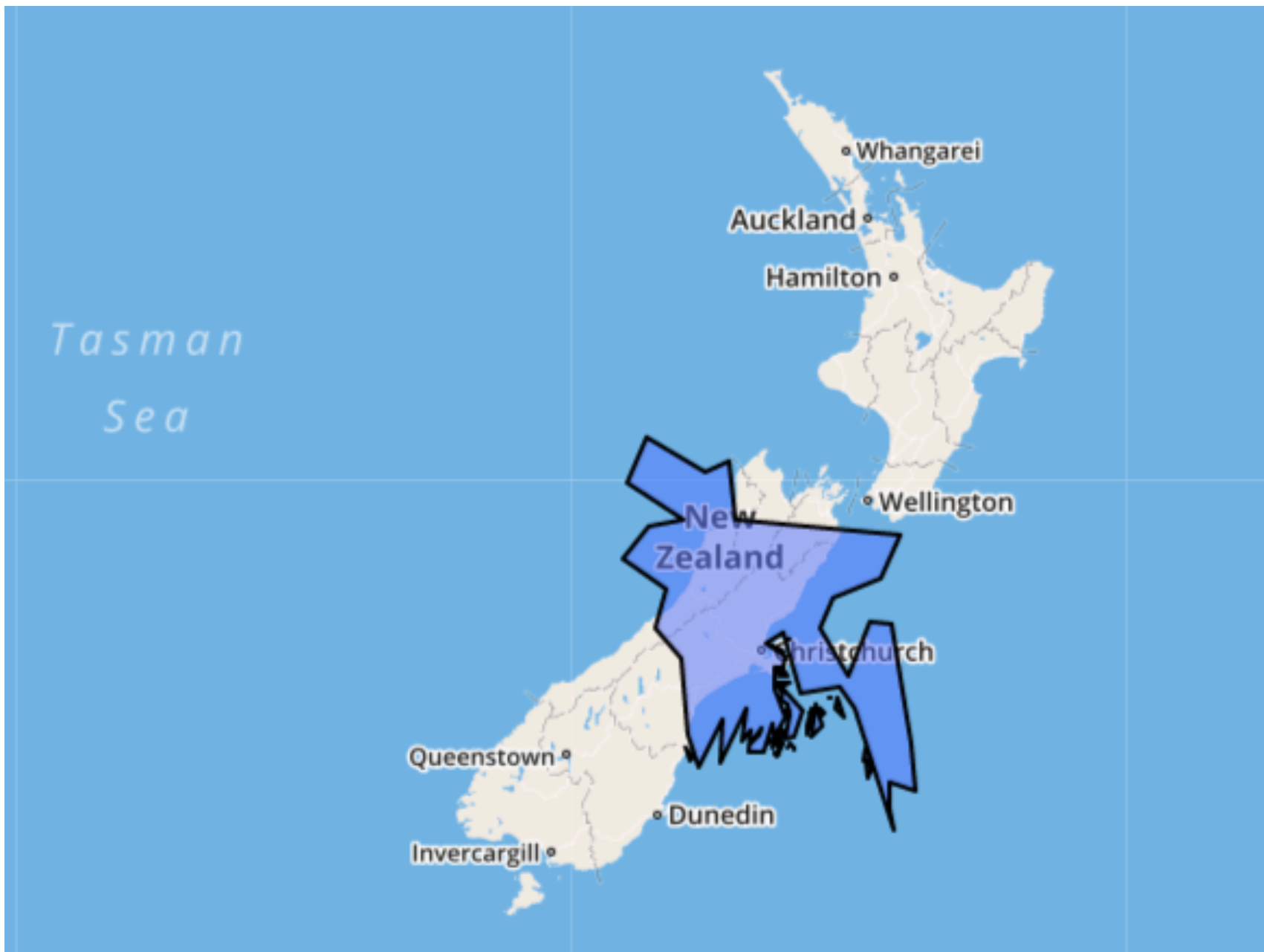
REANNZ



First....some background about
REANNZ and our members



New Zealand was the last major habitable land area to be settled – by Polynesians around 700 years ago



BD=160m people
NZ=4.7m people

NZ approx. 2x
the size of BD

RESEARCH & EDUCATION ADVANCED NETWORK NZ LTD (REANNZ)



Owned by Government, we report to:

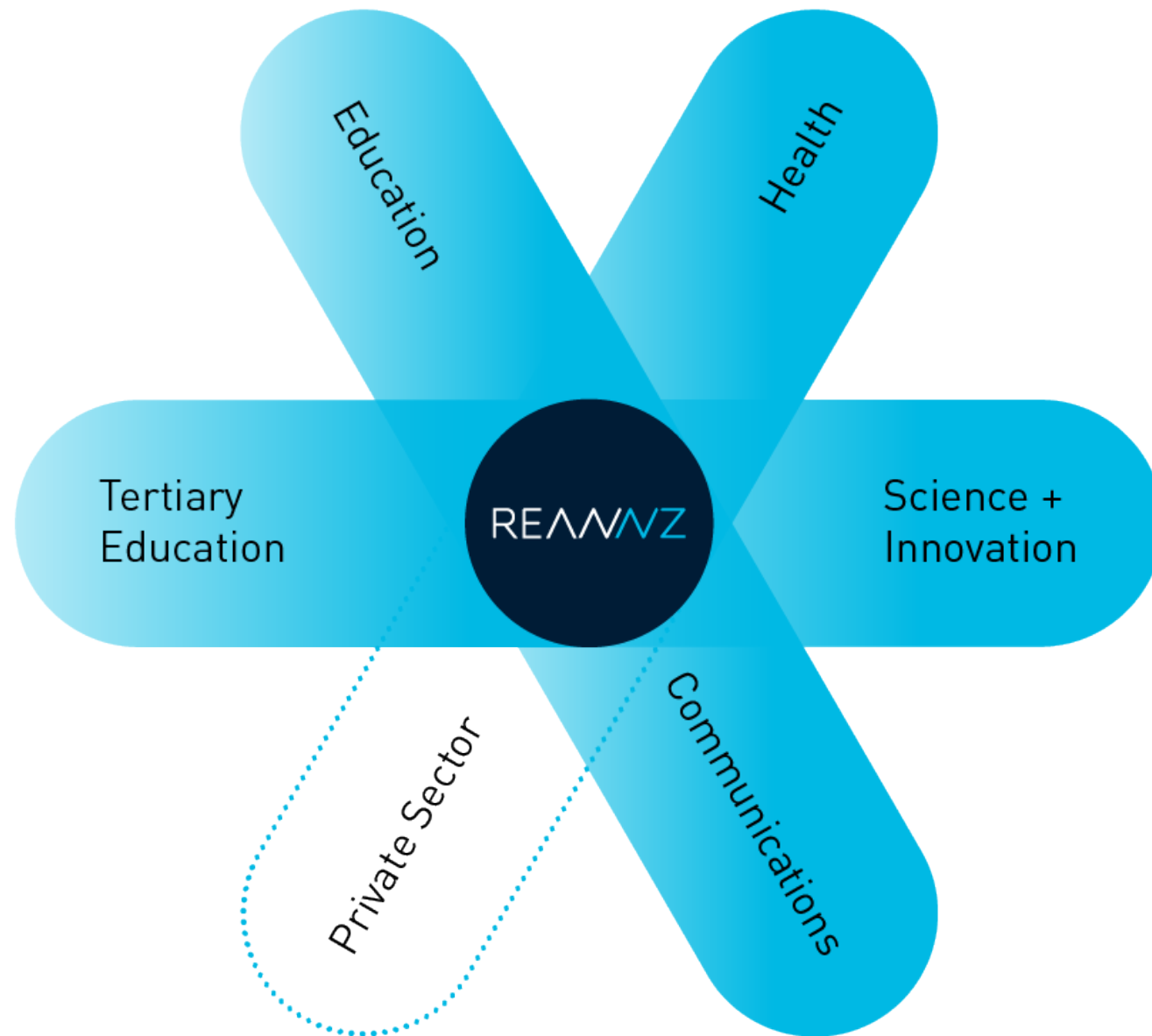
- Minister of Science and Innovation
- Minister of Finance



REANNZ

- Limited Liability Company/not for profit/we can't borrow, so have to save for re-investment
- Board of Directors appointed by the Govt
- Govt funding of USD\$2M p.a (note = that's only 16% of total revenues)
- Balance comes from our members and services
- 27 highly skilled (i.e. expensive) staff

REANNZ's target sectors



REANNZ core members

8 Universities



7 Crown Research Institutes



8 Polytechnics – vocational training



Independent research organisations/govt depts etc



GLOBAL RESEARCH AND EDUCATION COMMUNITY /



REANNZ is part of a global network of RENs, connecting researchers across the globe to share information and ideas.

These lines are indicative only and do not reflect exact routes.

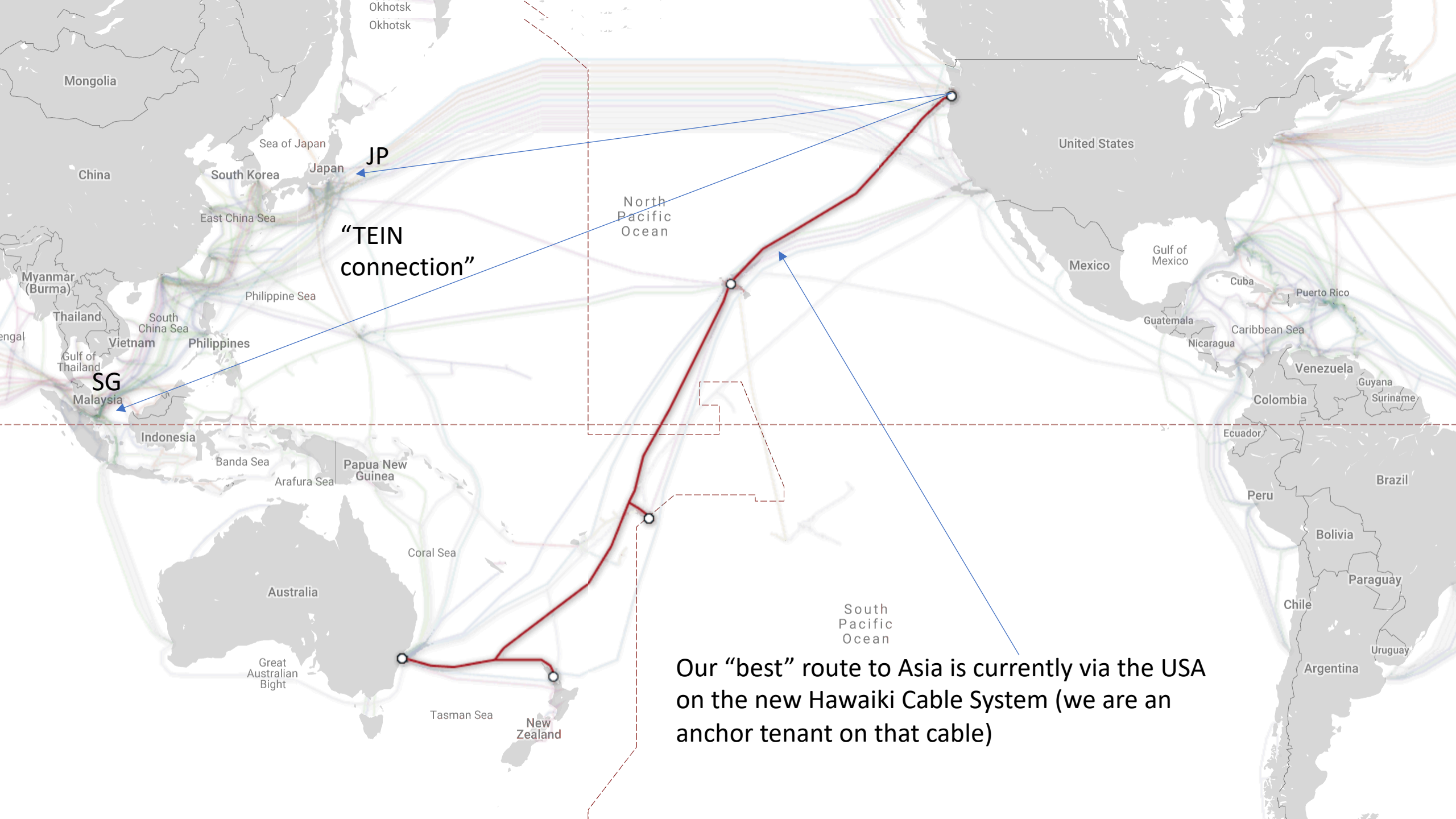
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I made NZ bigger so you can see it...😊

Our International Network

- Long way from just about anywhere, so international connectivity is expensive – monopoly provider until 2018





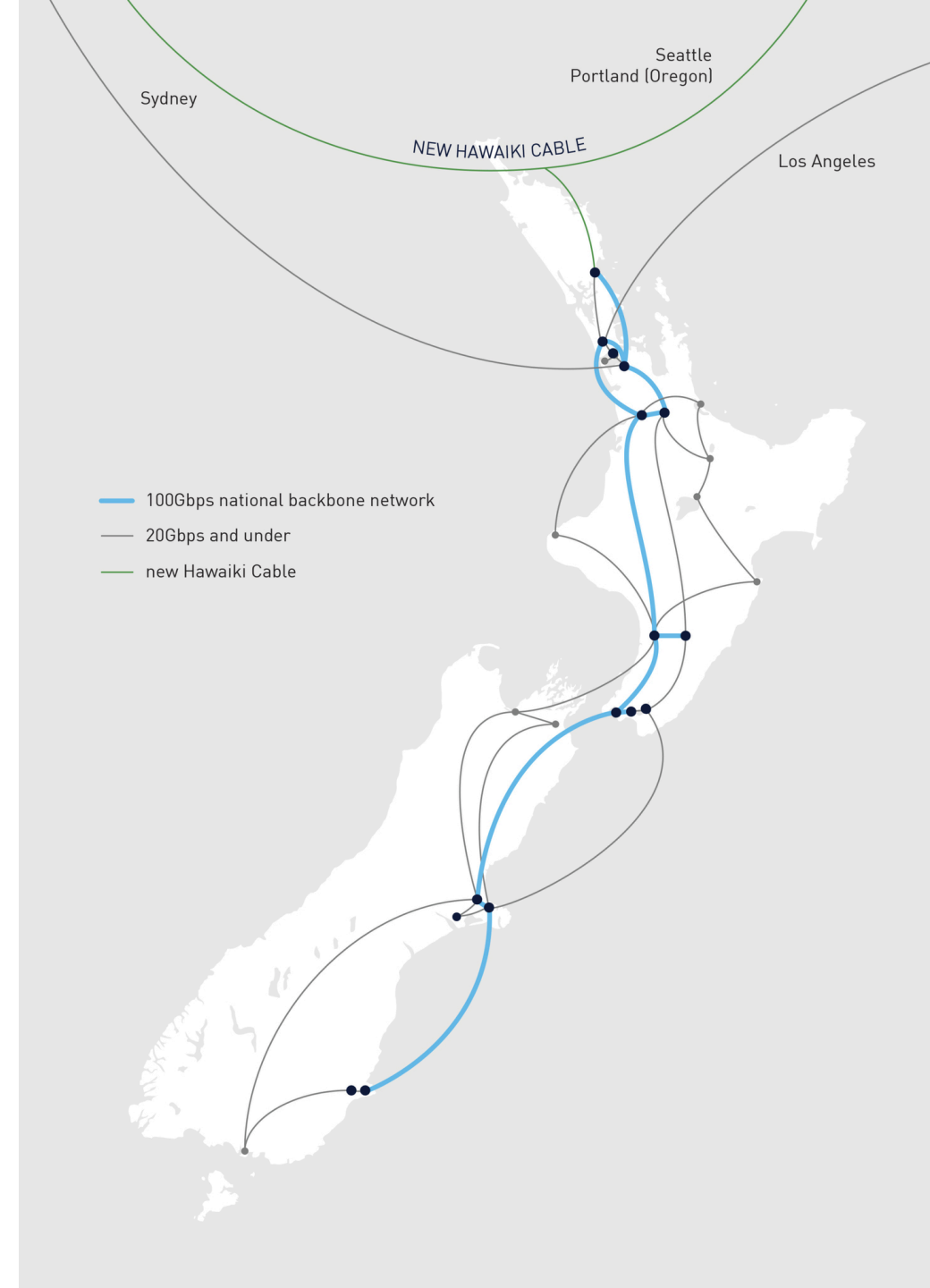
“TEIN connection”

Our “best” route to Asia is currently via the USA on the new Hawaiki Cable System (we are an anchor tenant on that cable)

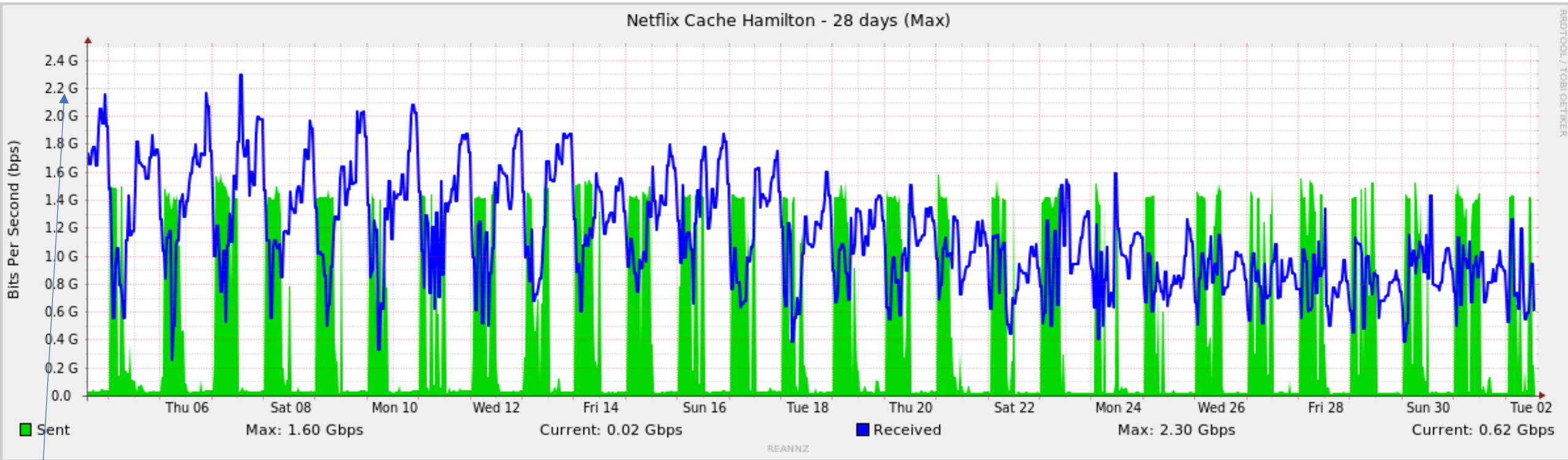
Domestic network

- Upgraded core links supporting 100G on backbone links
- Domestic caches
 - 2x Akamai
 - 1x Facebook
 - 1x Google
 - 1x Netflix
- Monitoring upgrades

Achieved zero packet loss across our network, ie, $<0.0000001\%$ loss over 58 trillion packets.



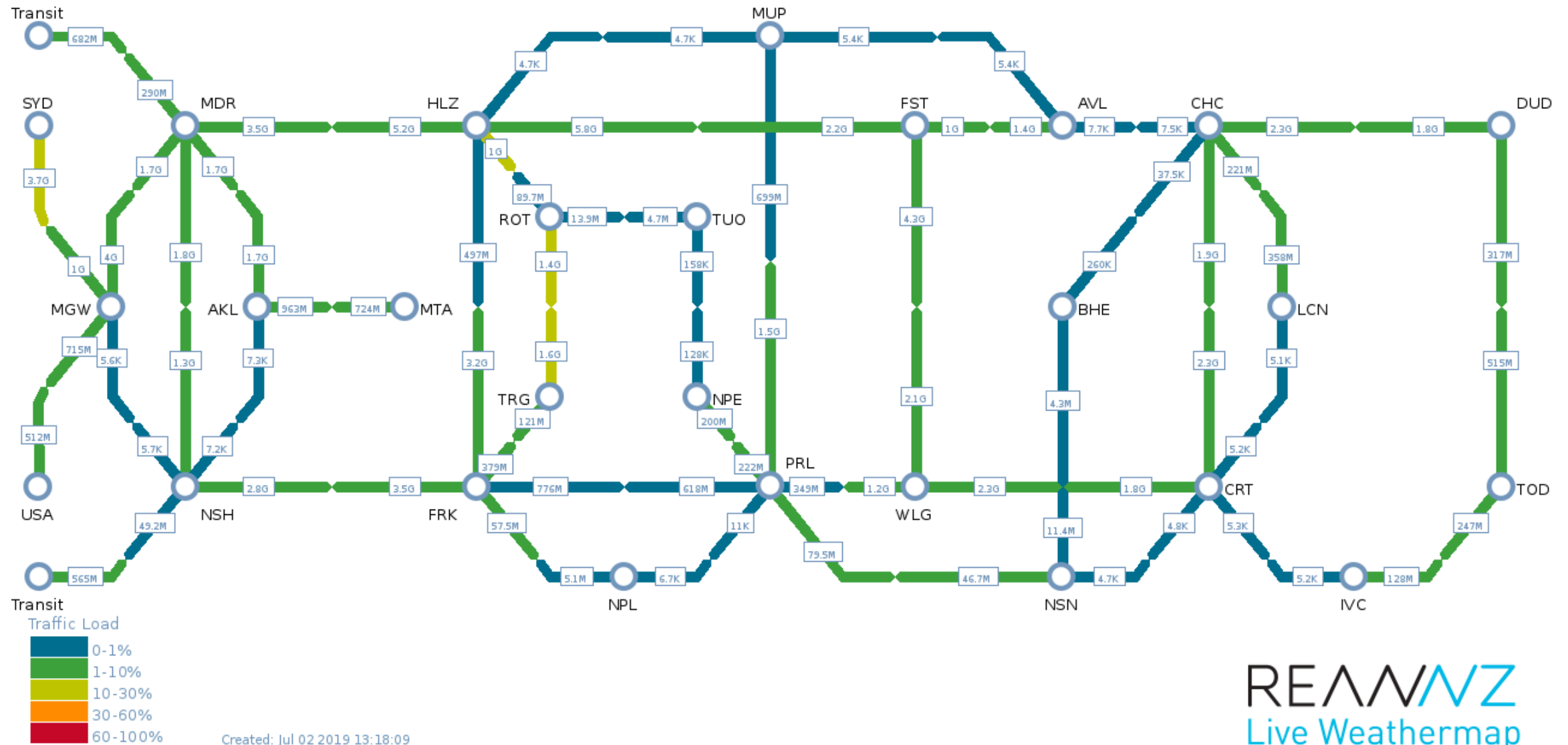
Netflix Traffic – last 28 days



Up to 2.2gb/sec of international internet traffic

Saving money for members (especially universities)

<https://weathermap.reannz.co.nz>



REANNZ
Live Weathermap

Why do we exist?

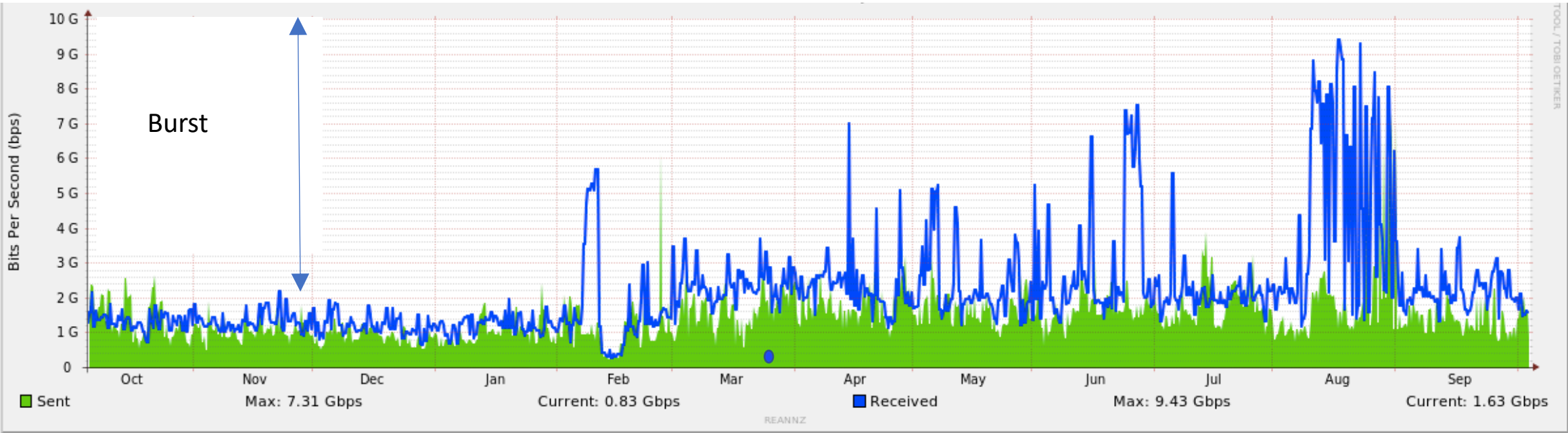
- Increases in productivity
- Increases in capability
(types of work simply not otherwise able to be done)
- International competitiveness
- Attraction of global talent to NZ



A file transfer that took 72 hours on commercial ISP →
55 mins on REANNZ

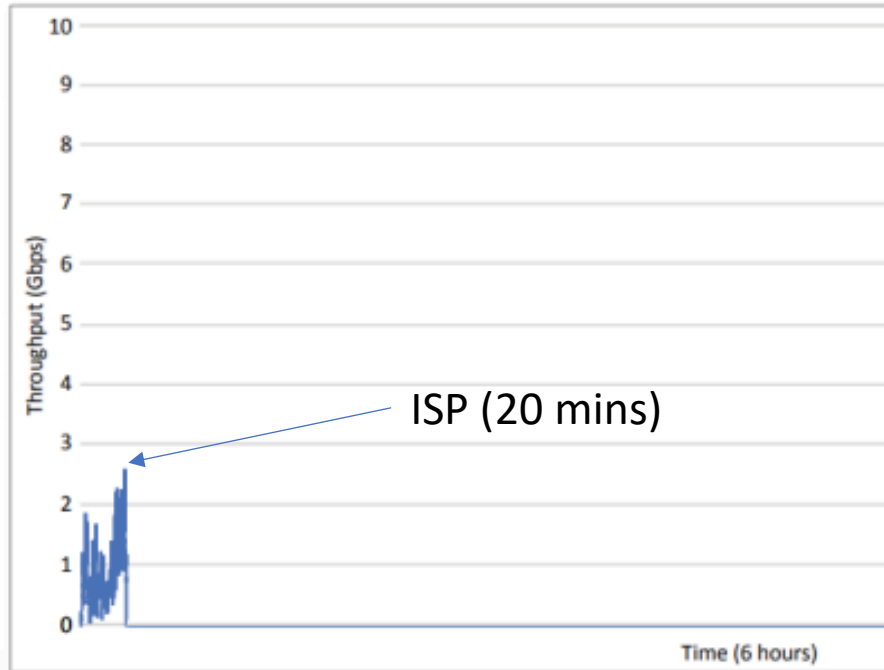
Burst performance is our “competitive edge”

size of the member's connection

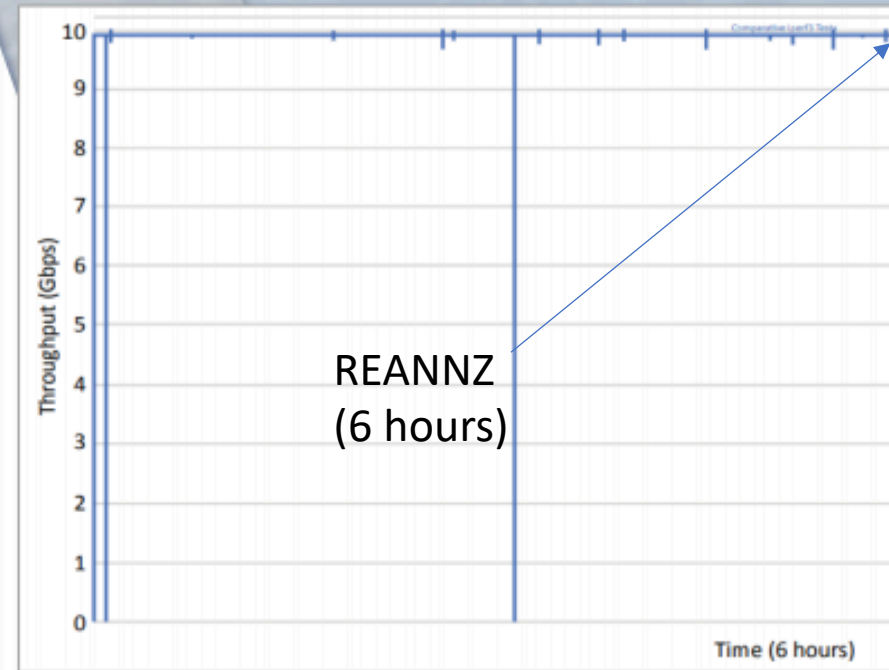


← 12 months of traffic flows →

Sustained transfer NZ-Europe over 6 hours



Commercial ISP: Data transfer rates only reached **2.7 Gbps** before failing entirely.



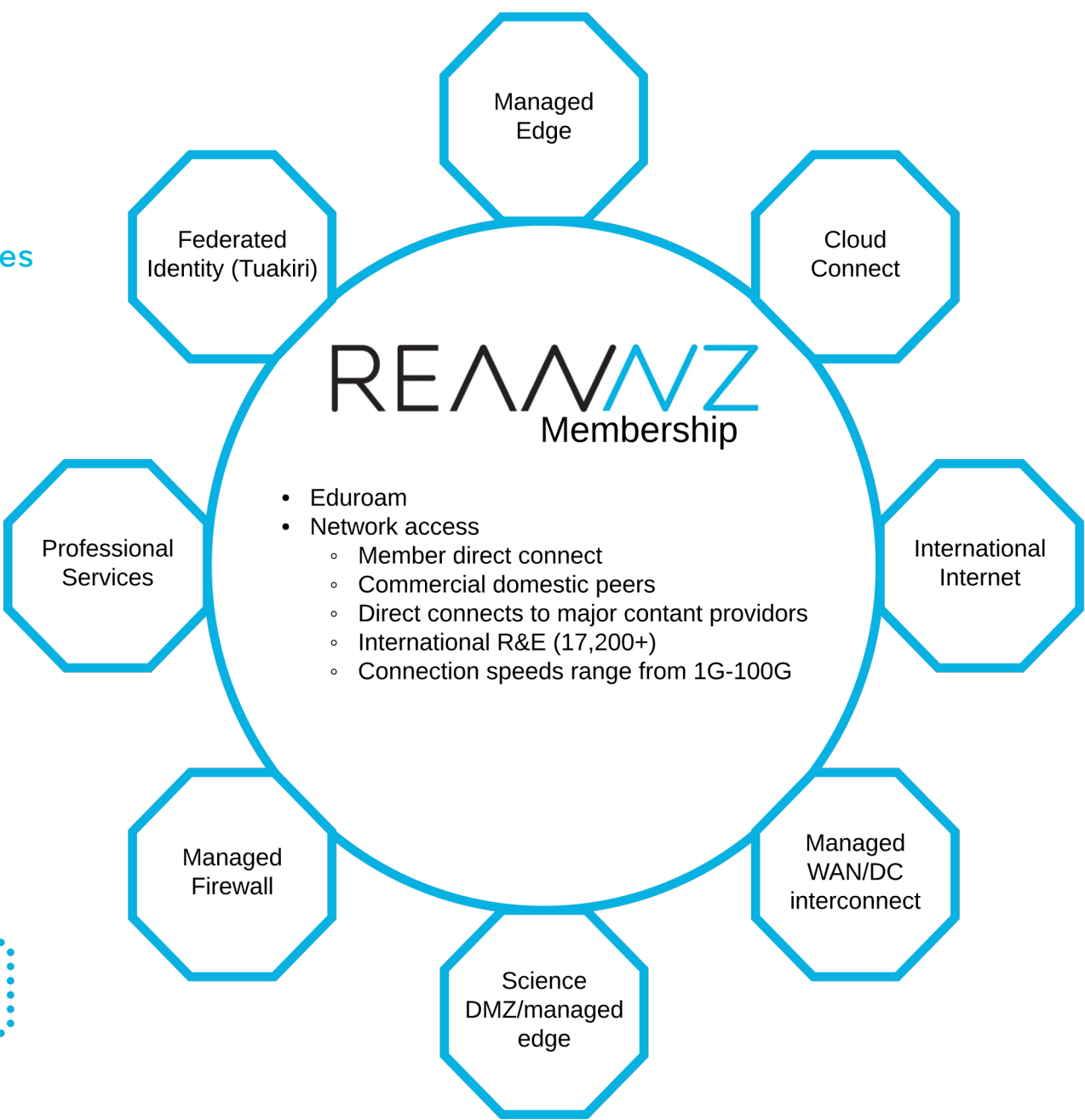
REANNZ: Data transfer rate reached **9.98Gbps** for 6 hours and completed.

Services we offer our members:

Problem:
the commercial market in NZ also offers many of these services

We compete on:

- a) the best service
- b) having a product designed for R&E
- c) "knowing our members"

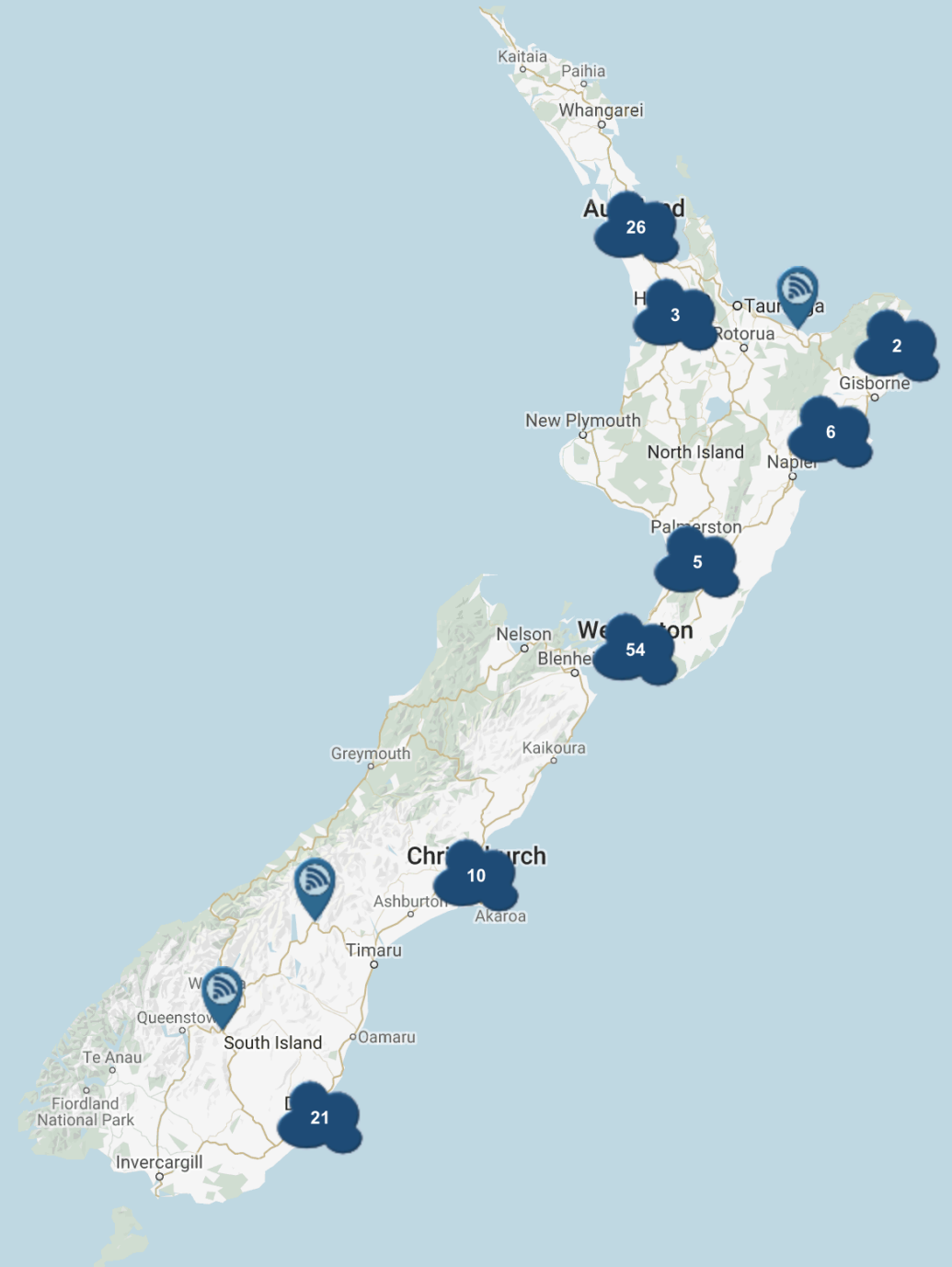


Future member services being trialed



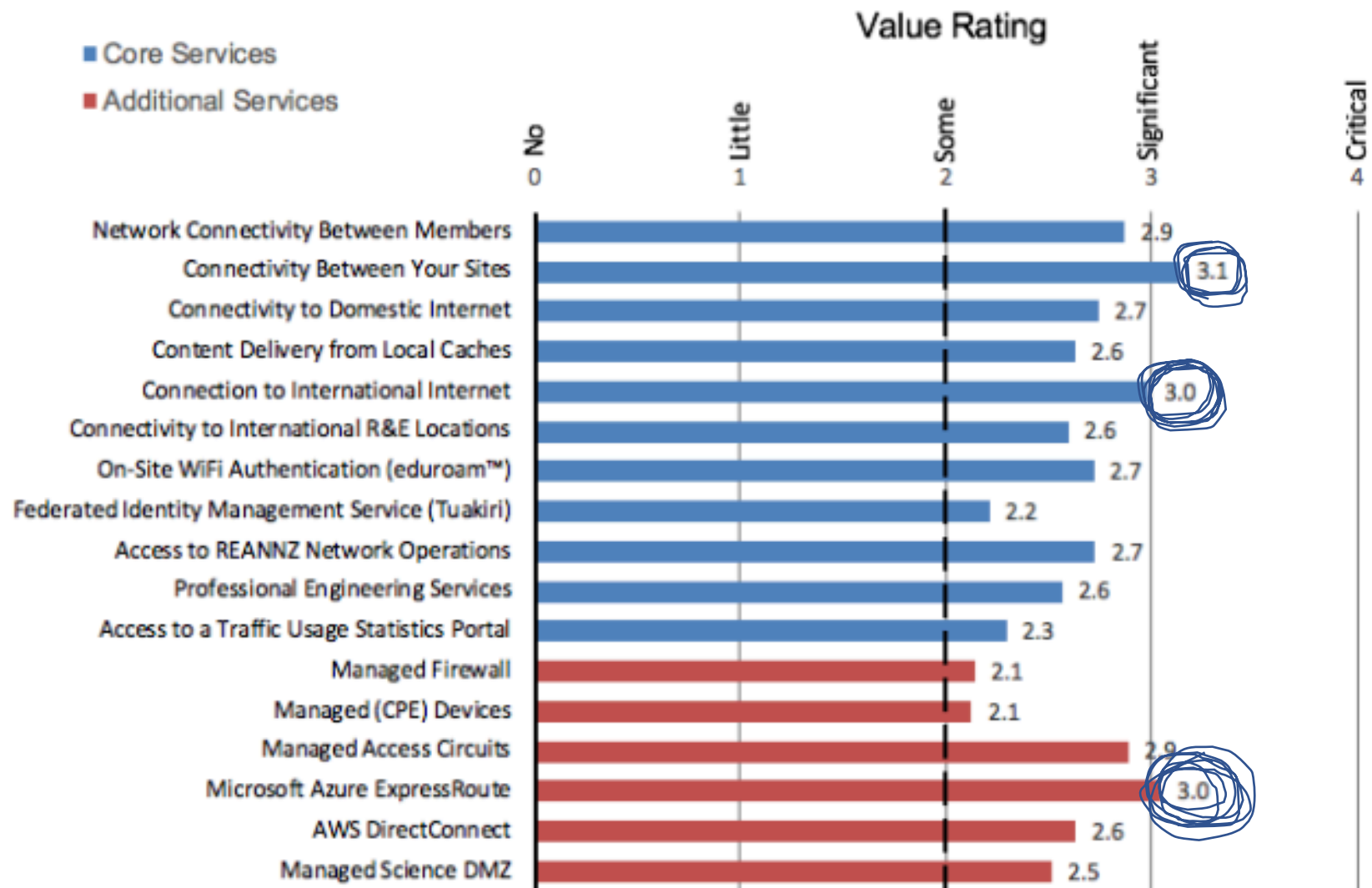
Eduroam (of course!)

- 100+ countries
- Tens of thousands of hotspots around the world



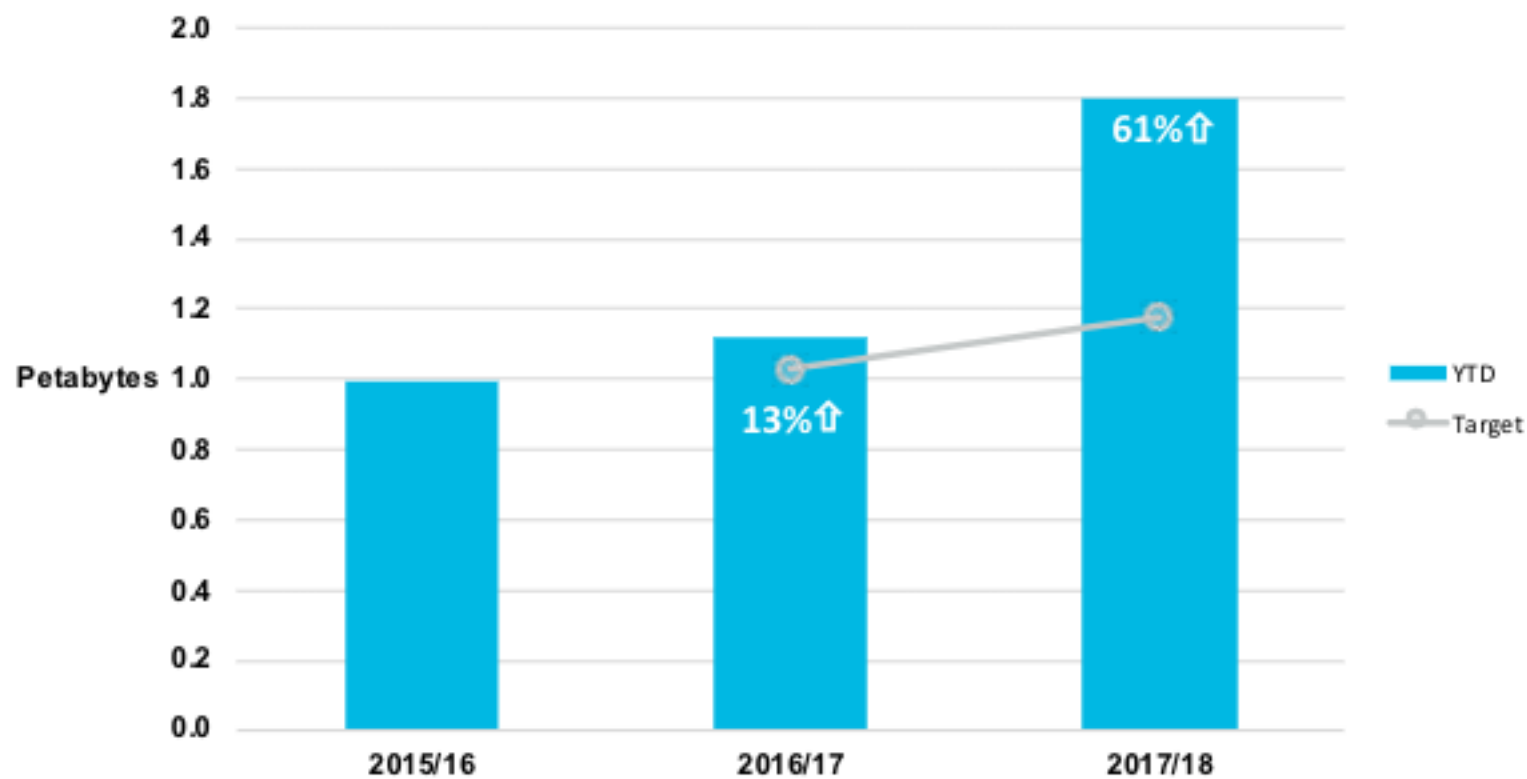
Which services do they tell us they value the most?

Average Value Rating for Service



61% increase in international R&E traffic in the last 18 months

Research & education traffic growth



Current financial challenges we face

- a) 25% government funding reduction 2 years ago
- b) competitive telco market in NZ means connection prices are dropping rapidly (our high value services aren't cheaper)
- c) high end data transfers still only 10-15% of traffic
- d) some universities say regular ISP is good enough for 90% of users (probably true)
- e) small number of universities/long distances/low population in NZ means few economies of scale available

Solutions?

- a) remain focussed on what our members want
- b) ongoing education for policy makers/govt officials
- c) drive traffic growth to show value
- d) focus on successful members and their stories
- e) we can't change our physical location – if NZ wants to be part of the global R&E system then a suitable level of public good funding is required – NRENs are non-profit organisations for a reason..😊
- f) don't try to compete with commercial ISPs – that's a race to the bottom!

THANKYOU

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“enabling New Zealand’s researchers, educators
and innovators to thrive in a data-intensive and
digitally advanced world”